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# UTAH DEPARTMENT OF HEALTH

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## Center for Medical Cannabis

### March 2022 Report

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Data retrieved 4/1/2022

**Utah Department of Health**  
Center for Medical Cannabis  
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Salt Lake City, Utah 84116

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## Program Counts

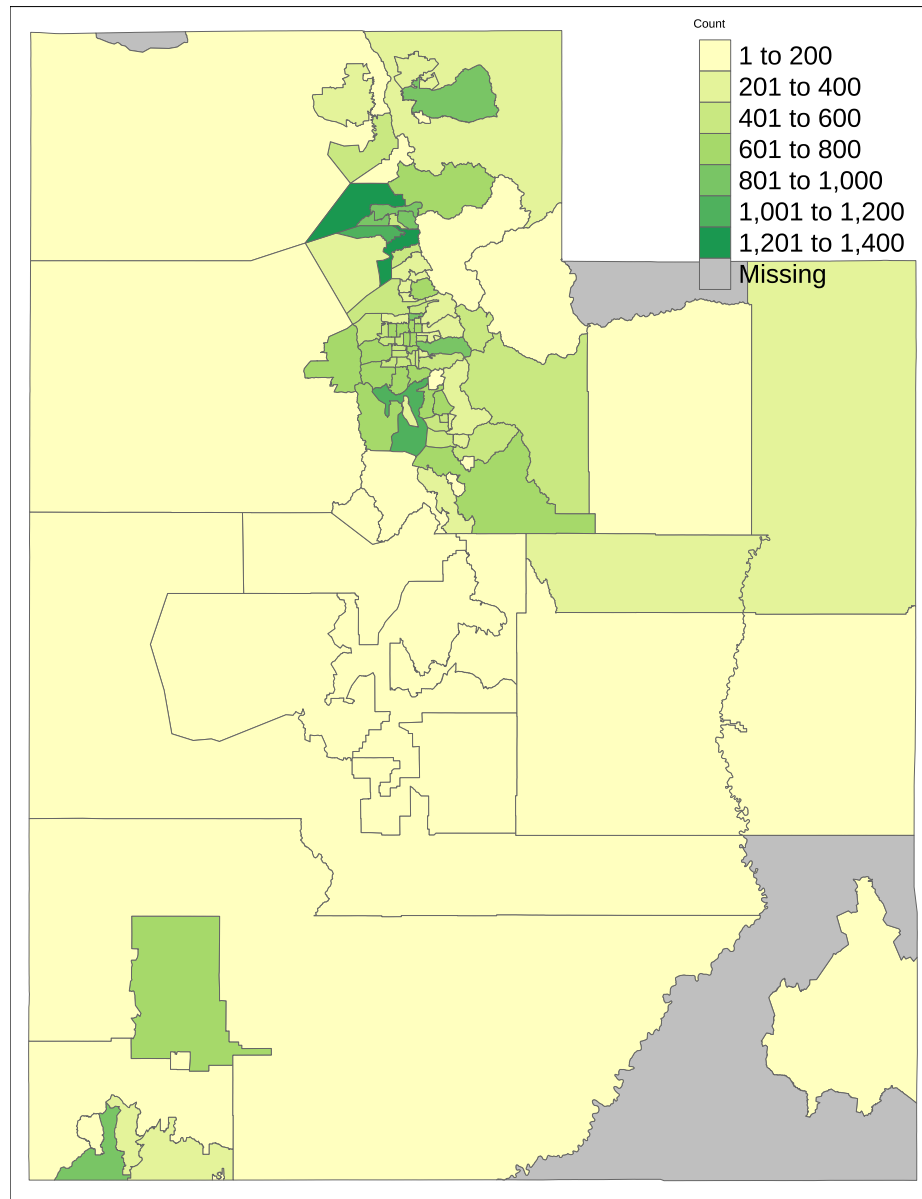
Description	Count
Patients	47,249
Qualified Medical Providers (QMP)	820
Pharmacy Agents	477
Pharmacy Medical Providers (PMP)	71

Full Data Tables for information represented in charts can be found in appendix at the end of the report.

## Patient Information

### Patient Counts by Small Area Boundary

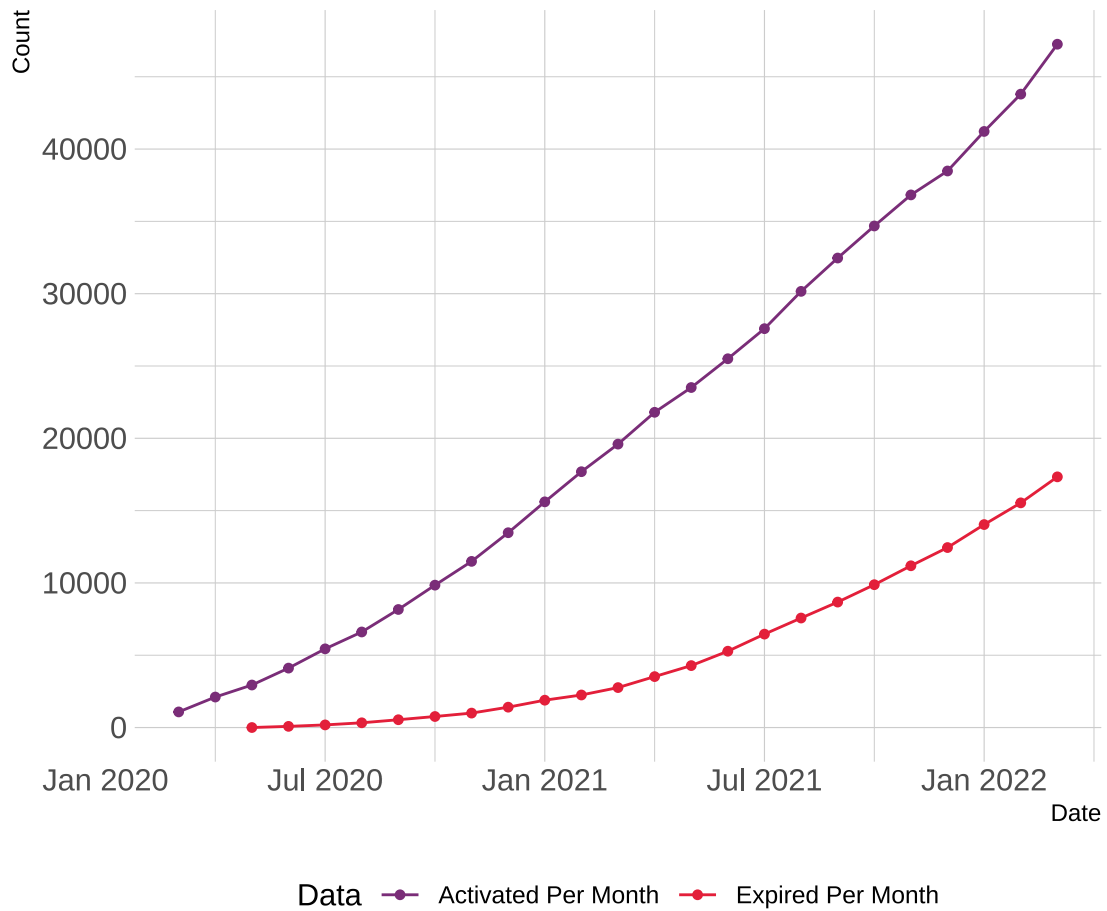
See this document for more information on what determines small area boundaries.



## Medical Cannabis Cardholder Growth

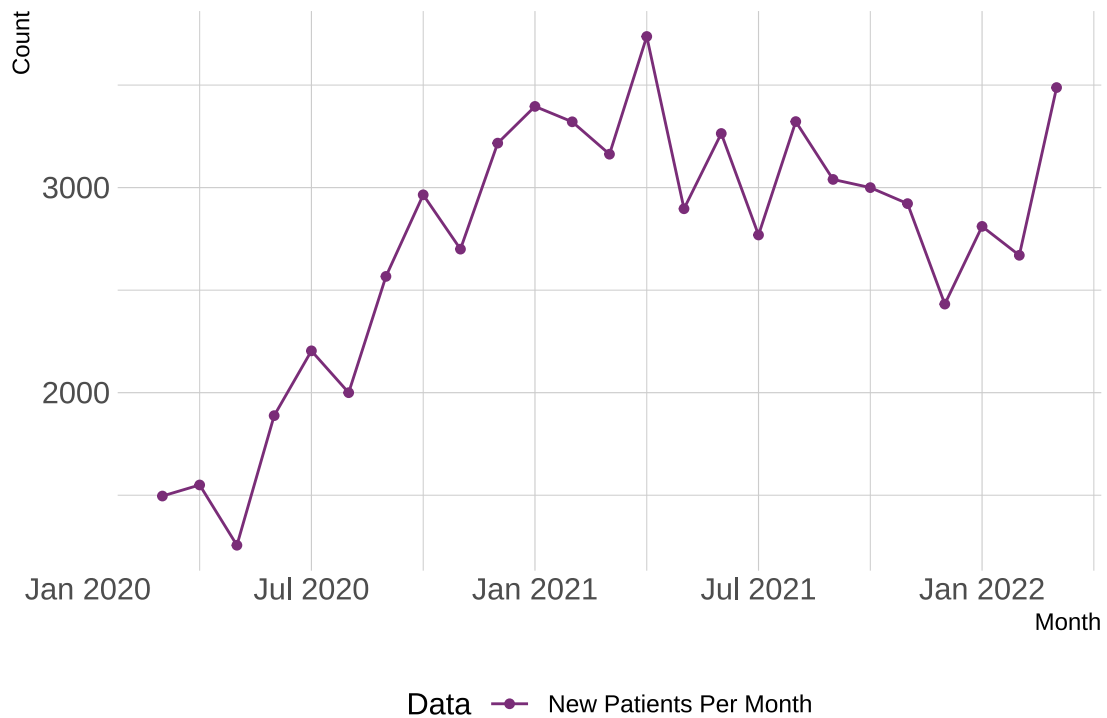
### Cumulative Current Active and Expired Patients

Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.



## New Patients Per Month

The new patients per month can be in any status - active, expired, pending renewal, etc.

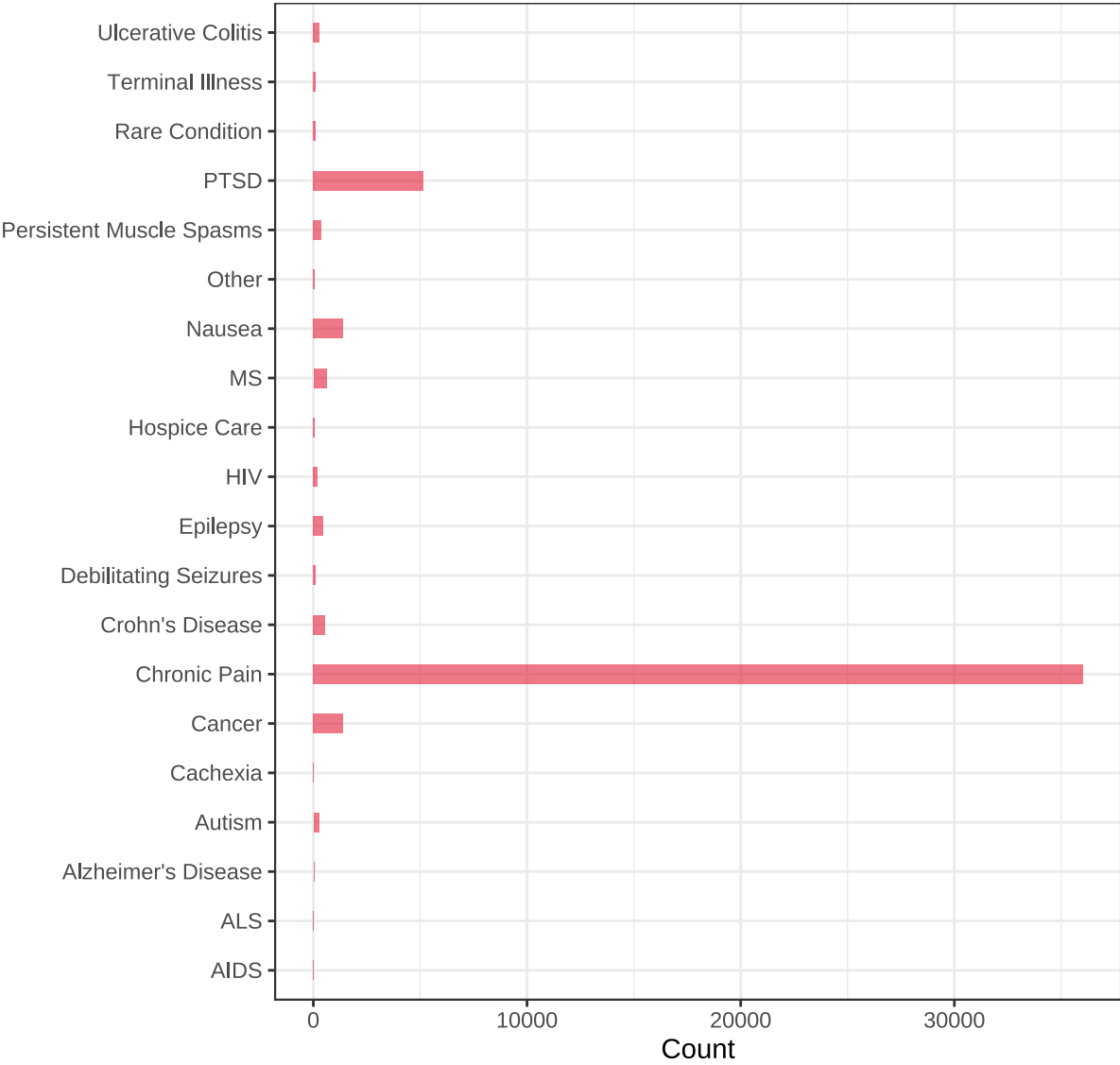


## Patient Age Groups

Detail	Count
13 and Under	36
14-17	23
18-20	54
21-30	9,432
31-40	12,761
41-50	10,244
51-60	6,367
61-70	5,550
71 and Over	2,782



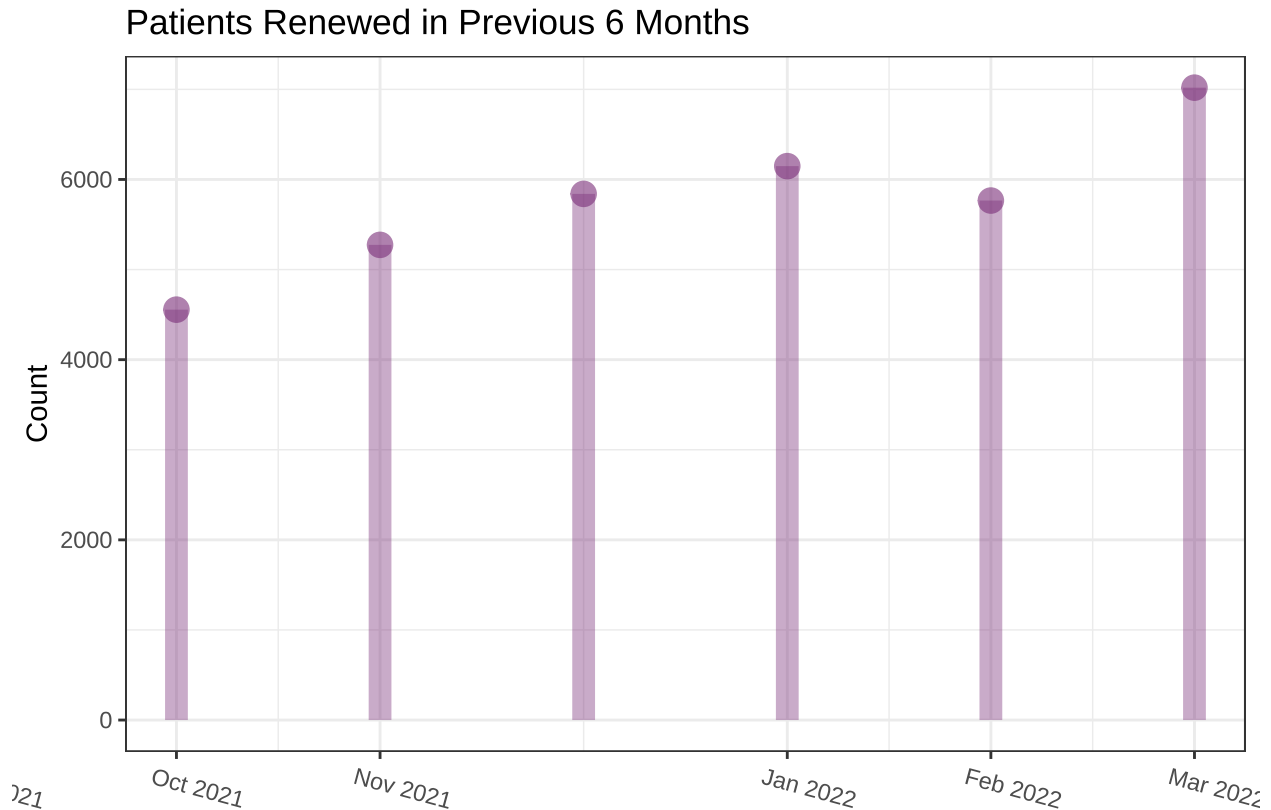
**Qualifying Conditions**



## Patient Activity Metrics

### Patient Renewals per Month

This chart counts the renewal per patient based on only their most recent renewal.



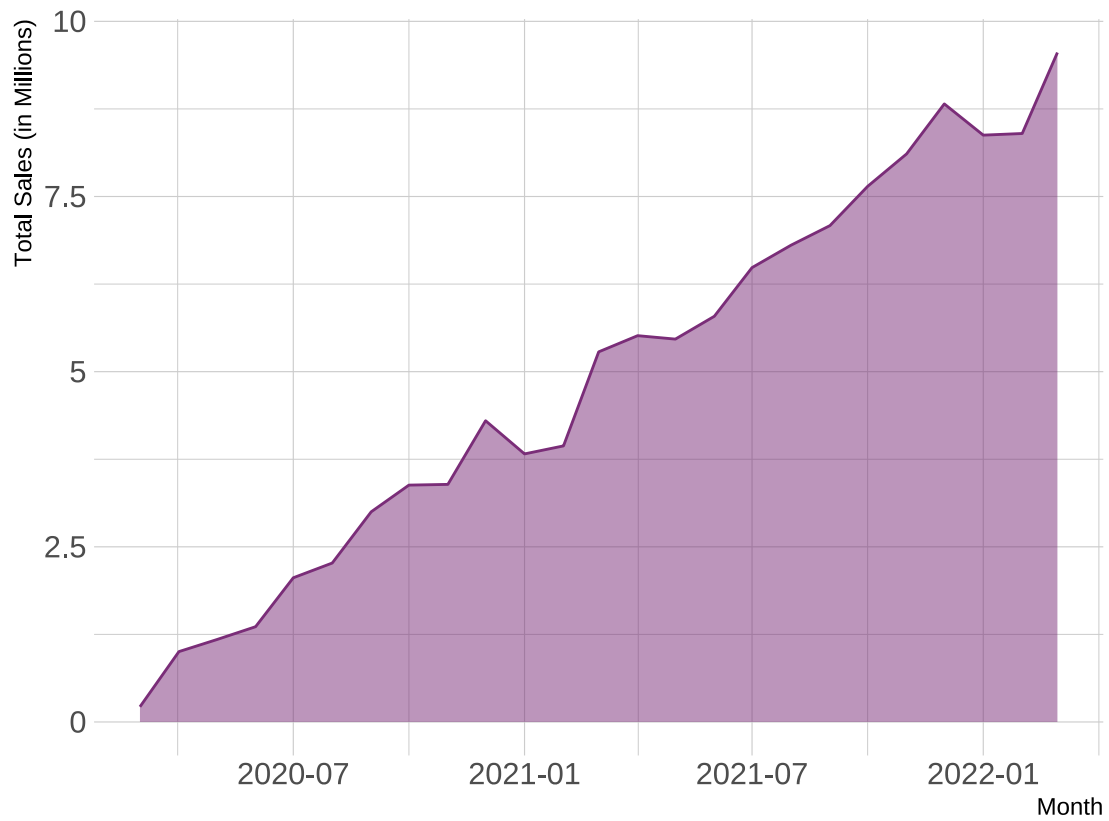
### Patient Purchase History

Timeframe	Purchases	Patients
Last 30 Days	1 or more	37,488
Last 30 Days	2 or more	27,786
Last 30 Days	3 or more	21,259
Last 30 Days	4 or more	16,871
Last 60 Days	1 or more	37,488
Last 60 Days	2 or more	27,786
Last 60 Days	3 or more	21,259
Last 60 Days	4 or more	16,871
Last 90 Days	1 or more	37,639
Last 90 Days	2 or more	27,970
Last 90 Days	3 or more	21,478
Last 90 Days	4 or more	17,028



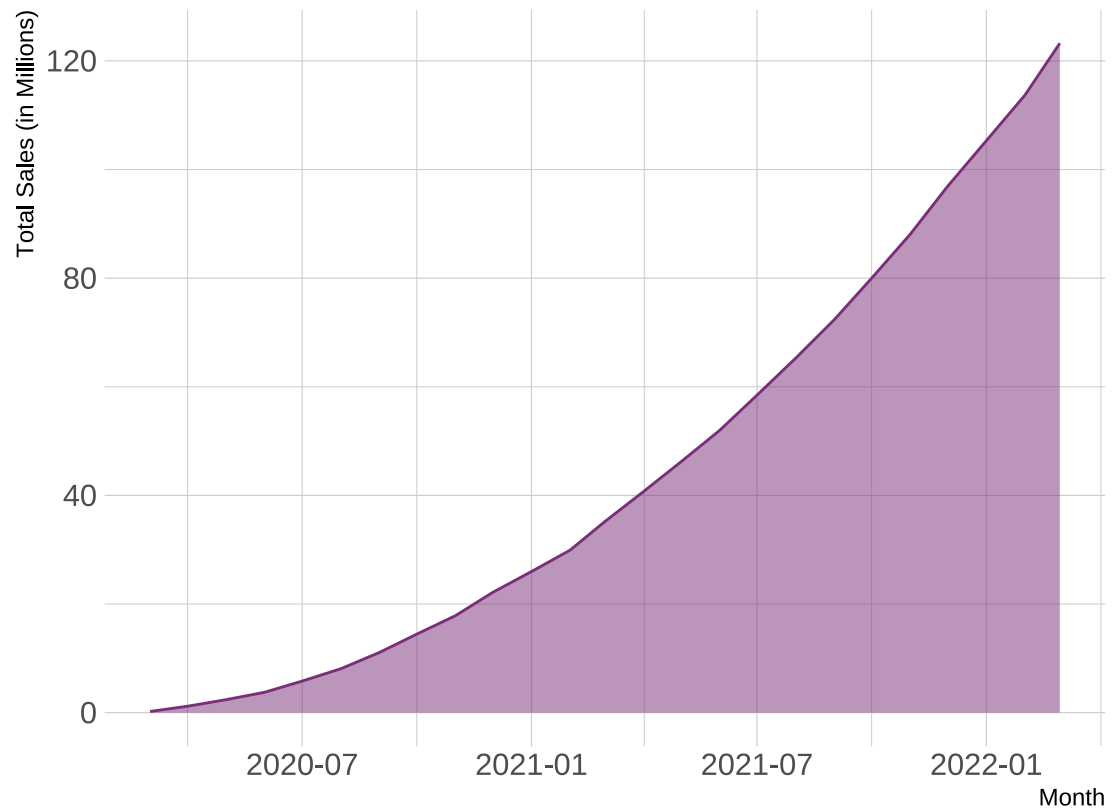
## Transactions and Sales

### Month-to-Month Sales in \$

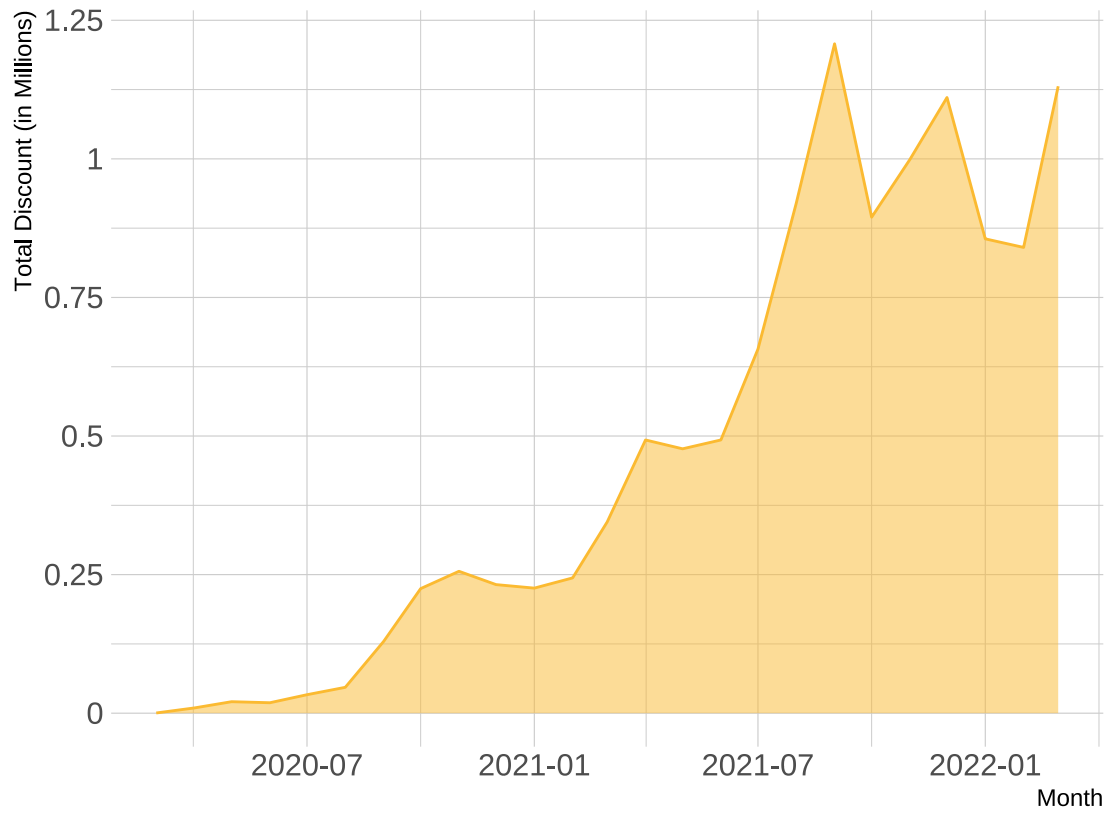




## Cumulative Sales in \$



## Total Order Discount at Pharmacies



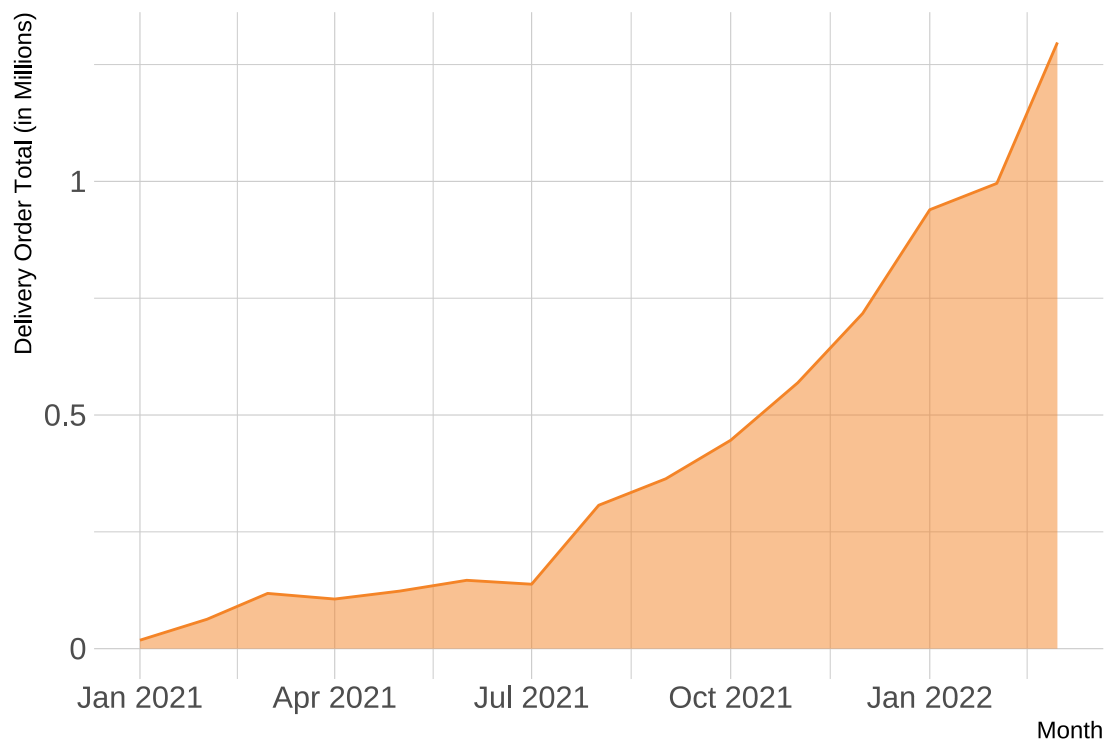
## Products Sold by Type

February totals

Product Category Name	Total Sales	Product Subtypes
Cartridges / Pens	\$3,711,056	Vape Cartridges, Vape Pens
Concentrate	\$19,475.8	Tinctures
Flower	\$3,238,180	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,092,649	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$133,669	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$253,345.7	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

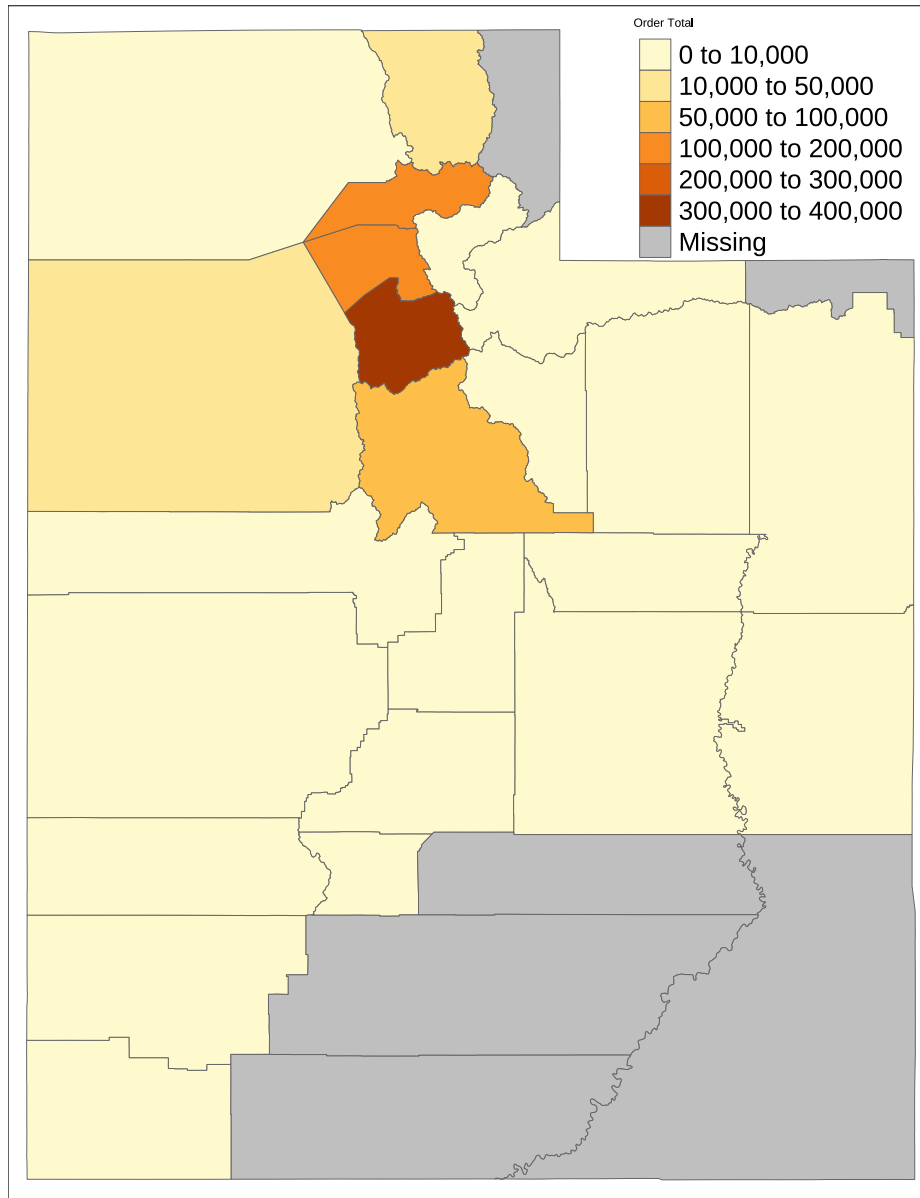
## Delivery

### Delivery Order Totals



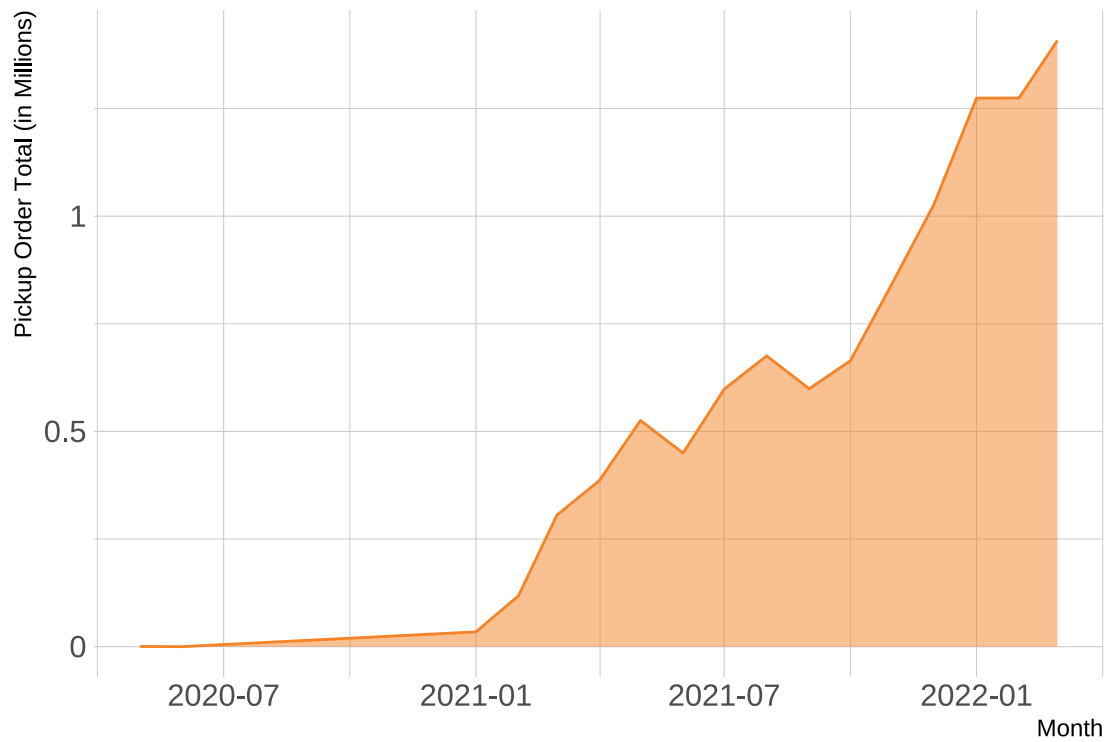
## Deliveries by County

Deliveries per County for February



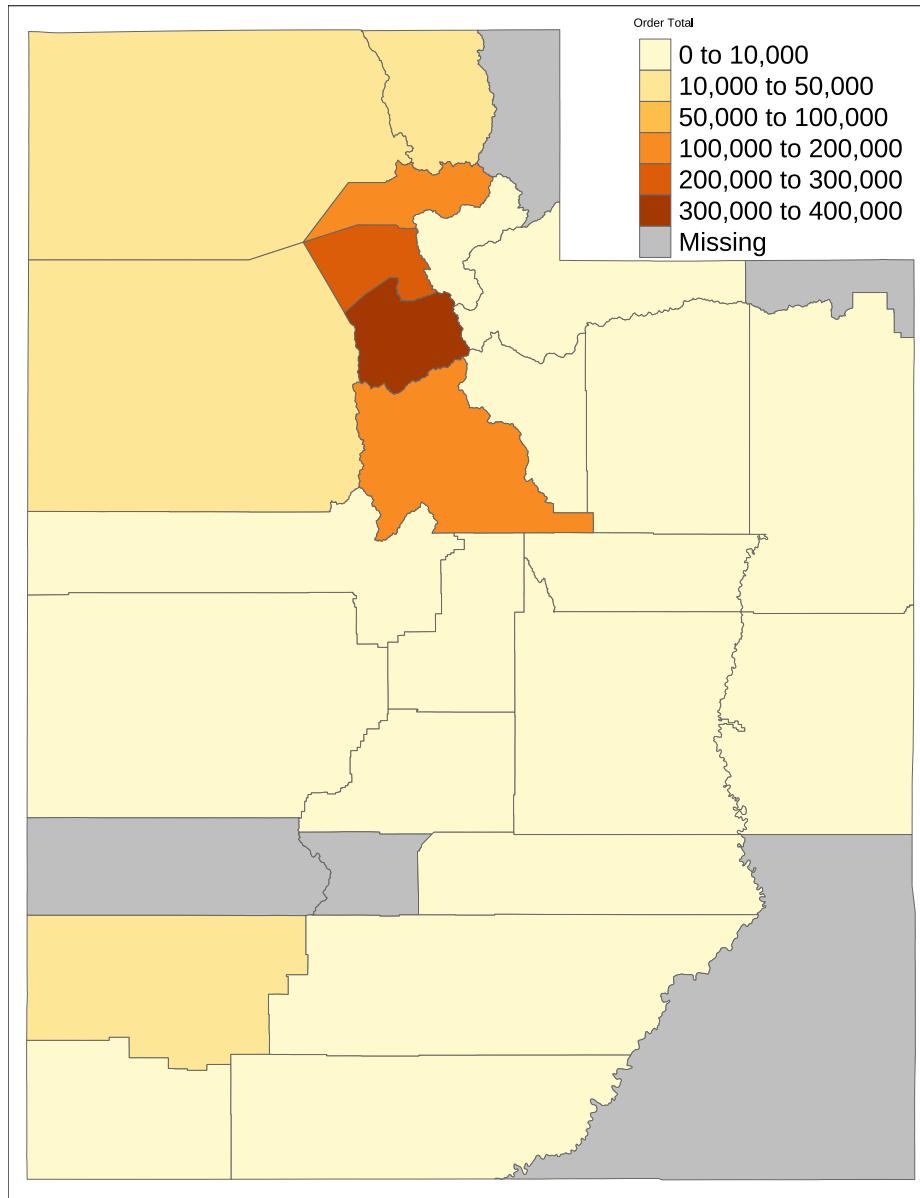
## Pickup

### Pickup Order Totals



## Pickups by County

Pickups per County for February



## Qualified Medical Providers Information

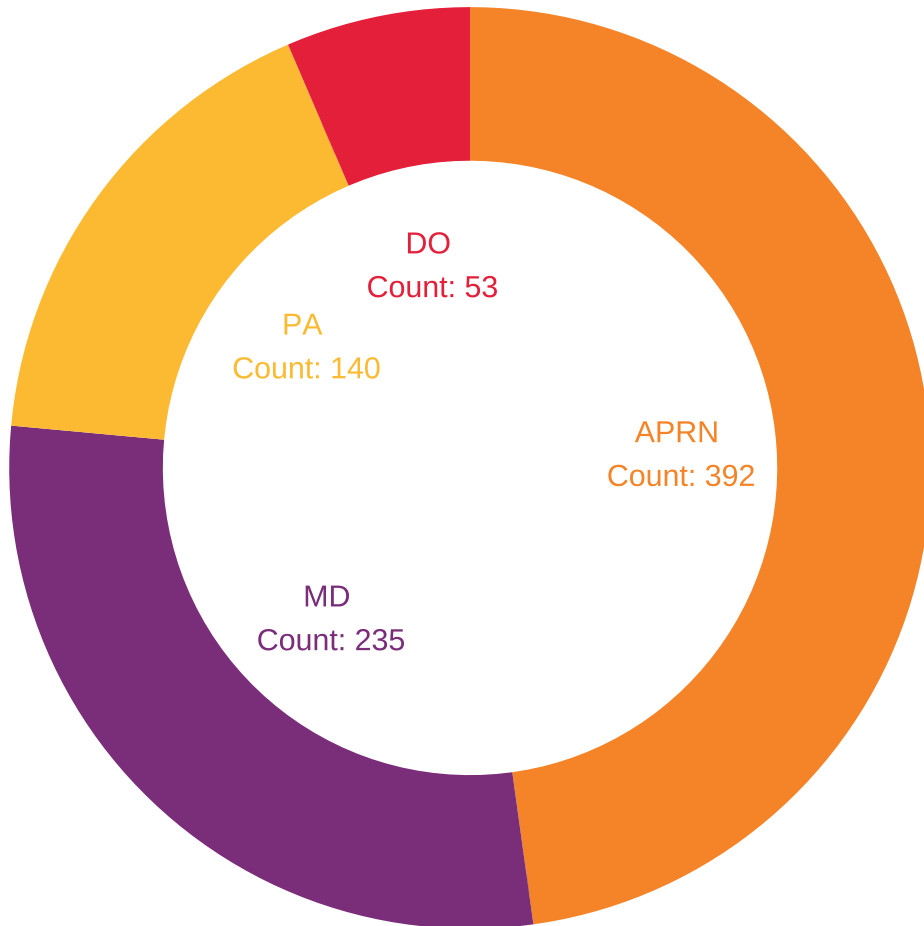
### QMPs by County

Estimates based on most recently entered Office address for each QMP.

Detail	Count
Salt Lake	416
Utah	122
Davis	74
Weber	60
Washington	45
Cache	17
Other	15
Iron	11
Summit	8
Wasatch	8
Tooele	7
Box Elder	5
Juab	4
Carbon	3
Sanpete	3
Sevier	3
Duchesne	2
Emery	2
Millard	2
Morgan	2
Uintah	2
Beaver	1
Grand	1



## QMPs by Certification Type



## Appendix

### Definitions

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health (UDOH): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

### Patient Information

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).

### Patients by County

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	18,745
Utah	8,156
Weber	5,227
Davis	5,215
Cache	1,999
Washington	1,852
Box Elder	959
Tooele	895
Summit	866
Iron	755
Wasatch	479
Carbon	348
Sanpete	259
Uintah	227
Other	204
Duchesne	146
Sevier	141
Emery	127
Millard	123
Juab	118
Morgan	117
Beaver	74
Grand	56
Garfield	46
Kane	44
Rich	24
San Juan	24
Piute	12
Wayne	NA
Daggett	NA

## Patients by Small Area Boundary Table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

Small Area	Count
Alpine	92
American Fork	626
Ben Lomond	1,284
Blanding/Monticello	13
Bountiful	758
Box Elder County (Other) V2	178
Brigham City	515
Cache County (Other)/Rich County (All) V2	299
Carbon County	316
Cedar City	639
Centerville	238
Central (Other)	109
Clearfield Area/Hooper	1,099
Cottonwood	817
Daggett and Uintah County	204
Daybreak	596
Delta/Fillmore	79
Draper	666
Duchesne County	91
Eagle Mountain/Cedar Valley	653
Emery County	64
Farmington	278
Grand County	51
Herriman	642
Holladay V2	452
Hurricane/La Verkin	277
Hyrum	149
Ivins/Santa Clara	172
Kaysville/Fruit Heights	419
Kearns V2	567
Layton/South Weber	1,290
Lehi	1,066
Logan V2	876
Magna	433
Mapleton	173
Midvale	742
Millcreek (East)	392
Millcreek (South)	375
Morgan County	111
Murray	762

Small Area	Count
Nephi/Mona	84
North Logan	376
North Salt Lake	338
Not assigned	NA
Ogden (Downtown)	901
Orem (East)	298
Orem (North) v2	510
Orem (West) v2	590
Park City	550
Payson	355
Pleasant Grove/Lindon	710
Provo (East City Center)	248
Provo (West City Center)	420
Provo/BYU	370
Richfield/Monroe/Salina	98
Riverdale	541
Riverton/Bluffdale	780
Roy/Hooper	858
Salem City	119
Salt Lake City (Avenues)	499
Salt Lake City (Downtown) V2	853
Salt Lake City (Foothill/East Bench)	263
Salt Lake City (Glendale) V2	302
Salt Lake City (Rose Park)	494
Salt Lake City (Southeast Liberty)	474
Salt Lake City (Sugar House)	729
San Juan County (Other)	NA
Sandy (Center) V2	549
Sandy (Northeast)	388
Sandy (Southeast)	440
Sandy (West)	564
Sanpete Valley	150
Saratoga Springs	400
Smithfield	214
South Jordan V2	485
South Ogden	845
South Salt Lake	625
Southwest LHD (Other)	164
Spanish Fork	651
Springville	556

Small Area	Count
St. George	924
Summit County (East)	149
Syracuse	364
Taylorsville (East)/Murray (West)	635
Taylorsville (West)	583
Tooele County (Other)	158
Tooele Valley	697
Tremonton	228
Utah County (South) V2	171
Wasatch County	471
Washington City	292
Washington County (Other) V2	84
Weber County (East)	676
West Jordan (Northeast) V2	459
West Jordan (Southeast)	483
West Jordan (West)/Copperton	641
West Valley (Center)	675
West Valley (East) V2	677
West Valley (West) V2	401
Woods Cross/West Bountiful	258

## Cardholder Growth

‘New Patients Per Month’ are new unique patient activations per month. Patients in these counts may no longer be active.

‘Activated Per Month’ Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

‘Expired per Month’ Counts are based on currently expired patients organized by the month of their most recent expiration.

The ‘Most recent renewal’ counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

‘Most Recent Activation or Renewal’ is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

Data	Date	Count
New Patients Per Month	Mar 2020	1496
New Patients Per Month	Apr 2020	1550
New Patients Per Month	May 2020	1256
New Patients Per Month	Jun 2020	1888
New Patients Per Month	Jul 2020	2204
New Patients Per Month	Aug 2020	2000
New Patients Per Month	Sep 2020	2567
New Patients Per Month	Oct 2020	2965
New Patients Per Month	Nov 2020	2700
New Patients Per Month	Dec 2020	3217
New Patients Per Month	Jan 2021	3396
New Patients Per Month	Feb 2021	3321
New Patients Per Month	Mar 2021	3163
New Patients Per Month	Apr 2021	3737
New Patients Per Month	May 2021	2897
New Patients Per Month	Jun 2021	3264
New Patients Per Month	Jul 2021	2769
New Patients Per Month	Aug 2021	3322
New Patients Per Month	Sep 2021	3040
New Patients Per Month	Oct 2021	3000
New Patients Per Month	Nov 2021	2922
New Patients Per Month	Dec 2021	2432
New Patients Per Month	Jan 2022	2811
New Patients Per Month	Feb 2022	2670
New Patients Per Month	Mar 2022	3488

Data	Date	Count
Activated Per Month	Mar 2020	1081
Activated Per Month	Apr 2020	1029
Activated Per Month	May 2020	831
Activated Per Month	Jun 2020	1169
Activated Per Month	Jul 2020	1332
Activated Per Month	Aug 2020	1167
Activated Per Month	Sep 2020	1555
Activated Per Month	Oct 2020	1683
Activated Per Month	Nov 2020	1643
Activated Per Month	Dec 2020	1982
Activated Per Month	Jan 2021	2134
Activated Per Month	Feb 2021	2085
Activated Per Month	Mar 2021	1907
Activated Per Month	Apr 2021	2200
Activated Per Month	May 2021	1714
Activated Per Month	Jun 2021	1989
Activated Per Month	Jul 2021	2080
Activated Per Month	Aug 2021	2579
Activated Per Month	Sep 2021	2305
Activated Per Month	Oct 2021	2217
Activated Per Month	Nov 2021	2147
Activated Per Month	Dec 2021	1654
Activated Per Month	Jan 2022	2735
Activated Per Month	Feb 2022	2579
Activated Per Month	Mar 2022	3452
Most Recent Renewal	Jun 2020	13
Most Recent Renewal	Jul 2020	1
Most Recent Renewal	Aug 2020	1
Most Recent Renewal	Sep 2020	1
Most Recent Renewal	Oct 2020	5
Most Recent Renewal	Nov 2020	2
Most Recent Renewal	Dec 2020	5
Most Recent Renewal	Jan 2021	12
Most Recent Renewal	Feb 2021	12
Most Recent Renewal	Mar 2021	8
Most Recent Renewal	Apr 2021	45
Most Recent Renewal	May 2021	49
Most Recent Renewal	Jun 2021	455
Most Recent Renewal	Jul 2021	766
Most Recent Renewal	Aug 2021	589
Most Recent Renewal	Sep 2021	718
Most Recent Renewal	Oct 2021	4555
Most Recent Renewal	Nov 2021	5274
Most Recent Renewal	Dec 2021	5840
Most Recent Renewal	Jan 2022	6148
Most Recent Renewal	Feb 2022	5766
Most Recent Renewal	Mar 2022	7019



Data	Date	Count
Expired Per Month	May 2020	2
Expired Per Month	Jun 2020	80
Expired Per Month	Jul 2020	100
Expired Per Month	Aug 2020	146
Expired Per Month	Sep 2020	213
Expired Per Month	Oct 2020	223
Expired Per Month	Nov 2020	236
Expired Per Month	Dec 2020	409
Expired Per Month	Jan 2021	483
Expired Per Month	Feb 2021	359
Expired Per Month	Mar 2021	512
Expired Per Month	Apr 2021	760
Expired Per Month	May 2021	760
Expired Per Month	Jun 2021	996
Expired Per Month	Jul 2021	1181
Expired Per Month	Aug 2021	1113
Expired Per Month	Sep 2021	1102
Expired Per Month	Oct 2021	1203
Expired Per Month	Nov 2021	1308
Expired Per Month	Dec 2021	1260
Expired Per Month	Jan 2022	1590
Expired Per Month	Feb 2022	1500
Expired Per Month	Mar 2022	1799
Most Recent Activation or Renewal	Mar 2020	21
Most Recent Activation or Renewal	Apr 2020	23
Most Recent Activation or Renewal	May 2020	20
Most Recent Activation or Renewal	Jun 2020	37
Most Recent Activation or Renewal	Jul 2020	38
Most Recent Activation or Renewal	Aug 2020	32
Most Recent Activation or Renewal	Sep 2020	24
Most Recent Activation or Renewal	Oct 2020	41
Most Recent Activation or Renewal	Nov 2020	68
Most Recent Activation or Renewal	Dec 2020	56
Most Recent Activation or Renewal	Jan 2021	79
Most Recent Activation or Renewal	Feb 2021	71
Most Recent Activation or Renewal	Mar 2021	83
Most Recent Activation or Renewal	Apr 2021	113
Most Recent Activation or Renewal	May 2021	126
Most Recent Activation or Renewal	Jun 2021	529
Most Recent Activation or Renewal	Jul 2021	841
Most Recent Activation or Renewal	Aug 2021	672
Most Recent Activation or Renewal	Sep 2021	774
Most Recent Activation or Renewal	Oct 2021	4639
Most Recent Activation or Renewal	Nov 2021	5343
Most Recent Activation or Renewal	Dec 2021	5923
Most Recent Activation or Renewal	Jan 2022	8882
Most Recent Activation or Renewal	Feb 2022	8342
Most Recent Activation or Renewal	Mar 2022	10472

## Qualifying Conditions

Detail	Count
AIDS	5
ALS	29
Alzheimer's Disease	44
Autism	264
Cachexia	38
Cancer	1384
Chronic Pain	36012
Crohn's Disease	559
Debilitating Seizures	109
Epilepsy	453
HIV	196
Hospice Care	65
MS	618
Nausea	1372
Other	77
Persistent Muscle Spasms	372
PTSD	5151
Rare Condition	130
Terminal Illness	93
Ulcerative Colitis	278

## Transactions and Sales

Sales data is retrieved from the Inventory Control System (ICS) - Utah's instance of MJ Freeway's Domo report

Month	Gross Sales	Total Discounts	Total Transactions	Net Sales
2020-03-01	217305.5	406.66	1436	216898.9
2020-04-01	1013773.8	9547.98	6735	1004225.8
2020-05-01	1195701.6	20733.28	8342	1174968.3
2020-06-01	1378587.6	18881.82	10928	1359705.8
2020-07-01	2091433.9	33345.86	14906	2058088.1
2020-08-01	2315304.7	46669.08	17259	2268638.6
2020-09-01	3128884.8	129323.90	23745	2999560.9
2020-10-01	3605334.5	224694.73	27529	3380665.1
2020-11-01	3647000.8	256007.68	27611	3390993.1
2020-12-01	4530849.6	231979.09	33241	4299355.5
2021-01-01	4051602.1	225615.41	30149	3826147.7
2021-02-01	4184448.4	244063.44	31613	3940404.9
2021-03-01	5627769.9	345122.57	40411	5282647.3
2021-04-01	6006658.0	492900.66	41314	5513801.4
2021-05-01	5941482.4	476922.00	42479	5464668.7
2021-06-01	6281684.5	492887.70	46042	5790385.5
2021-07-01	7133481.0	656790.92	52563	6484999.0
2021-08-01	7720985.9	919965.96	55324	6804573.9
2021-09-01	8290345.3	1207601.67	57645	7084340.3
2021-10-01	8538642.4	894792.00	62314	7644743.7
2021-11-01	9106201.0	998972.18	64245	8108083.0
2021-12-01	9931823.7	1110647.67	68486	8821599.7
2022-01-01	9231417.0	855721.96	65618	8375900.4
2022-02-01	9238424.8	840215.92	65766	8399019.8
2022-03-01	10684769.6	1130986.59	75529	9554609.6

## Delivery Monthly

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.

Month	Order Total	Order Count
2021-01-01	18171.1	78
2021-02-01	62929.4	264
2021-03-01	118235.6	557
2021-04-01	106190.8	511
2021-05-01	123188.6	625
2021-06-01	146331.2	691
2021-07-01	137916.5	650
2021-08-01	306913.1	1617
2021-09-01	363566.0	1997
2021-10-01	446055.3	2514
2021-11-01	569072.4	3241
2021-12-01	717435.3	4087
2022-01-01	939354.4	5299
2022-02-01	995705.6	5780
2022-03-01	1297279.2	7715

## Pickup Monthly

Delivery data is retrieved from MJ Freeway.

Month	Order Total	Order Count
2020-05-01	420.00	2
2020-06-01	58.00	1
2021-01-01	34400.38	231
2021-02-01	118069.29	819
2021-03-01	305344.29	1981
2021-04-01	385845.93	2523
2021-05-01	525418.72	3696
2021-06-01	449666.29	3016
2021-07-01	597990.22	4232
2021-08-01	675453.45	4855
2021-09-01	599008.36	4357
2021-10-01	663972.01	4871
2021-11-01	846611.10	6070
2021-12-01	1027618.24	7331
2022-01-01	1274240.79	9306
2022-02-01	1274488.24	9441
2022-03-01	1408176.93	10670

## Recent Deliveries by County

County	Order Total	Order Count
Beaver	802.00	Less than 20
Box Elder	6060.30	39
Cache	17665.35	87
Carbon	4470.70	25
Davis	153446.39	839
Duchesne	1112.20	Less than 20
Emery	1677.00	Less than 20
Grand	1921.95	Less than 20
Iron	1997.75	Less than 20
Juab	650.40	Less than 20
Millard	3761.80	Less than 20
Morgan	4056.55	22
Piute	144.00	Less than 20
Salt Lake	455836.59	2640
Sanpete	2701.20	Less than 20
Sevier	2921.70	Less than 20
Summit	5323.74	25
Tooele	25282.59	134
Uintah	3378.55	Less than 20
Utah	86258.21	502
Wasatch	6521.60	34
Washington	9404.28	45
Weber	113786.24	634

## `summarise()` has grouped output by 'Month'. You can override using the  
## `.groups` argument.

## Recent Pickups by County

County	Order Total	Order Count
Box Elder	26395.59	179
Cache	19833.95	144
Carbon	402.50	Less than 20
Davis	235257.99	1674
Duchesne	562.00	Less than 20
Emery	444.00	Less than 20
Garfield	276.00	Less than 20
Grand	243.00	Less than 20
Iron	26221.80	201
Juab	270.00	Less than 20
Kane	989.45	Less than 20
Millard	159.00	Less than 20
Morgan	2045.85	Less than 20
Salt Lake	518793.77	3827
Sanpete	613.00	Less than 20
Sevier	972.50	Less than 20
Summit	5221.85	33
Tooele	22328.14	151
Uintah	1796.50	Less than 20
Utah	183017.79	1269
Wasatch	1599.00	Less than 20
Washington	3199.35	28
Wayne	47.35	Less than 20
Weber	128883.67	954

## `summarise()` has grouped output by 'Month'. You can override using the  
## `.groups` argument.